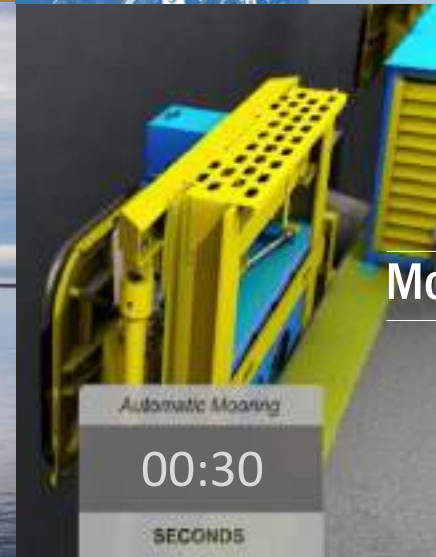




The smart & efficient ferry port

Presenter: Gustavo Miller
21st March 2018

The industry's position in automation?

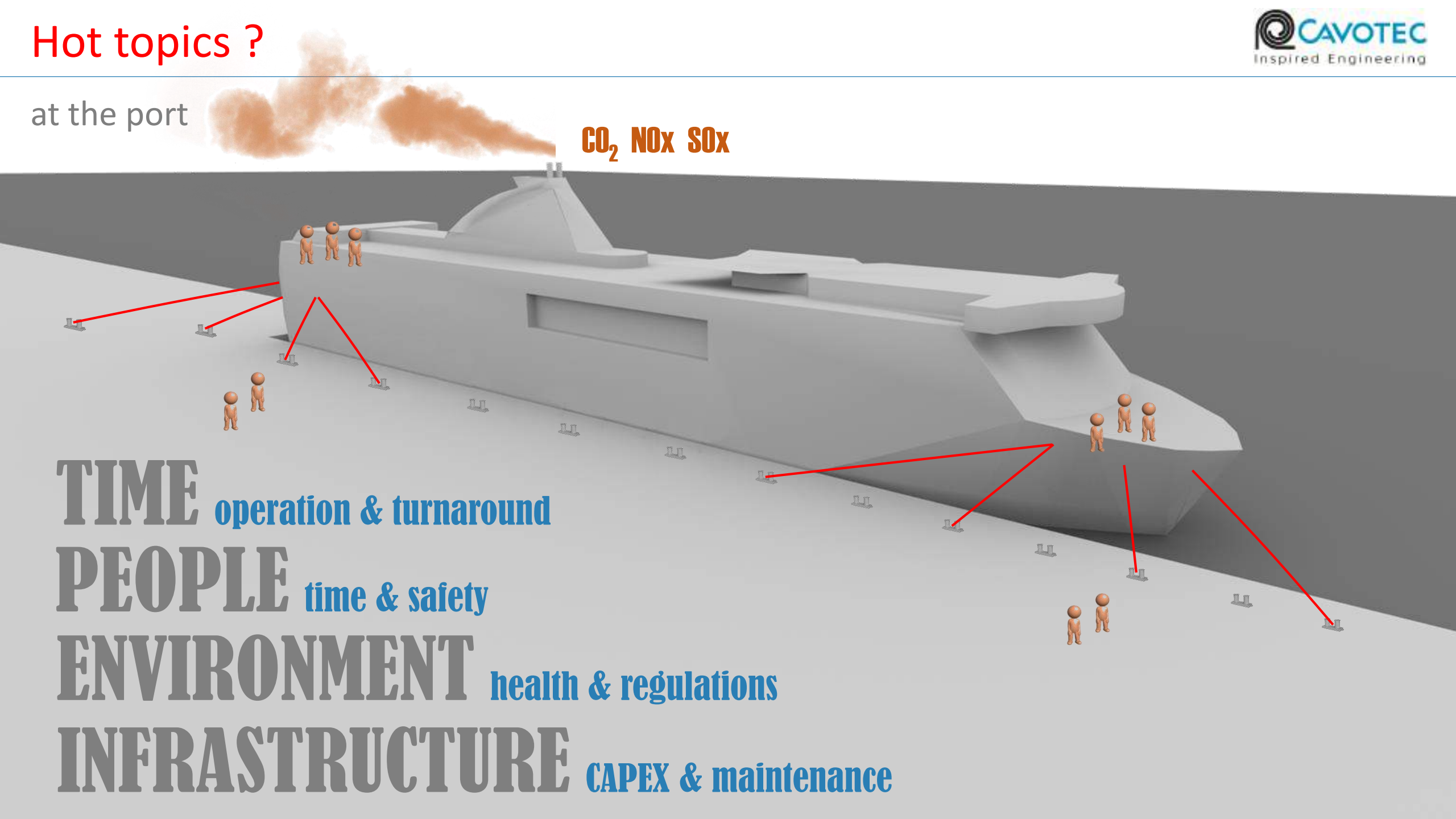


Hot topics ?

at the port

CO₂ NOx SOx

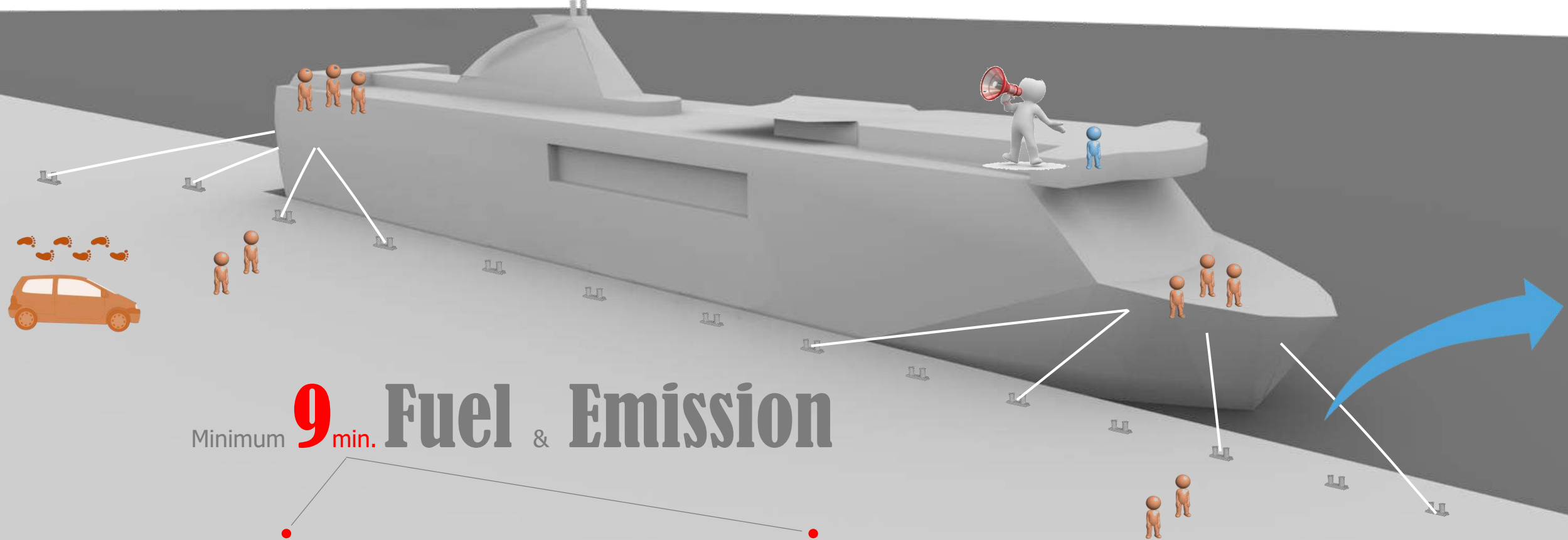
TIME operation & turnaround
PEOPLE time & safety
ENVIRONMENT health & regulations
INFRASTRUCTURE CAPEX & maintenance



Conventional mooring

Yesterday; still today...

CO₂ NOx SOx

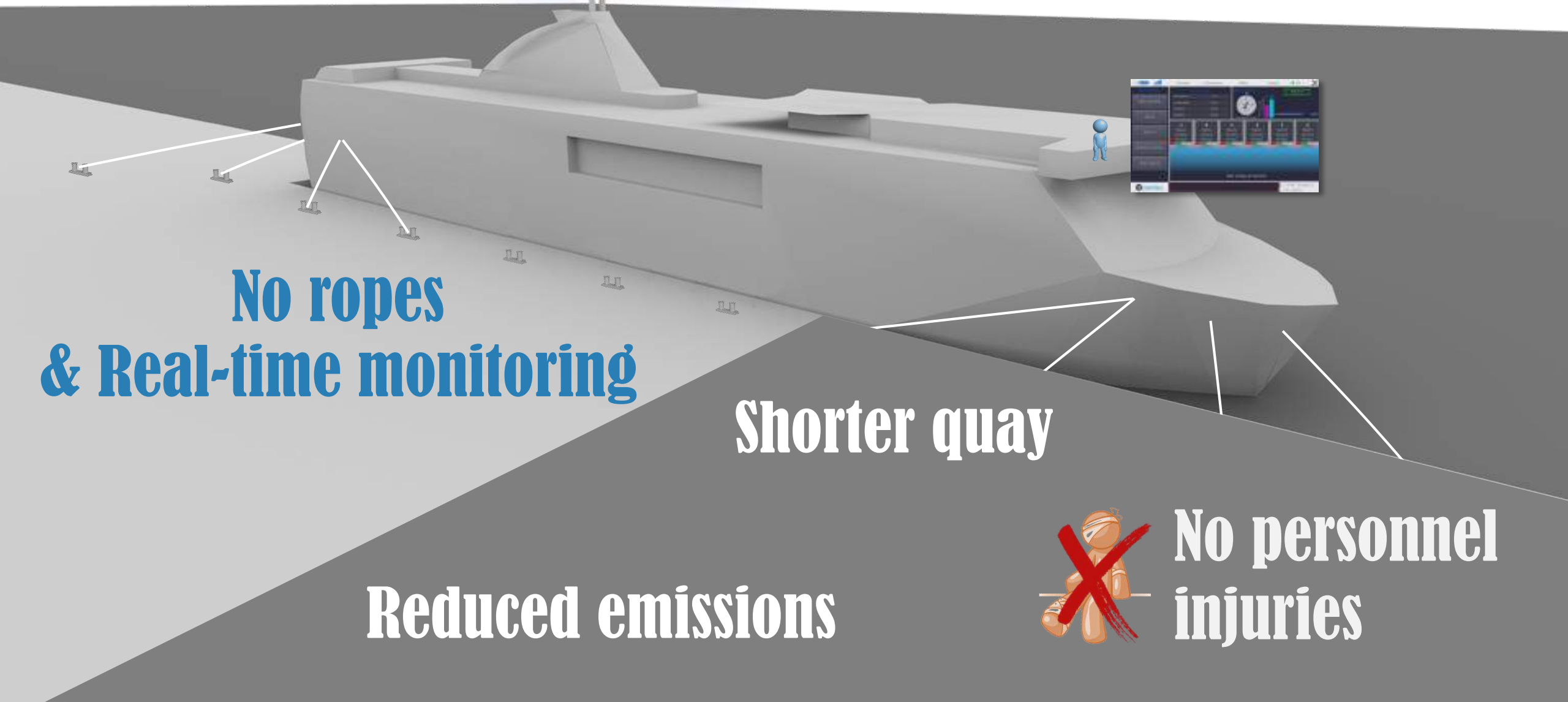


Minimum **9 min.** **Fuel & Emission**



Automate the mooring

Today & near Future



**No ropes
& Real-time monitoring**

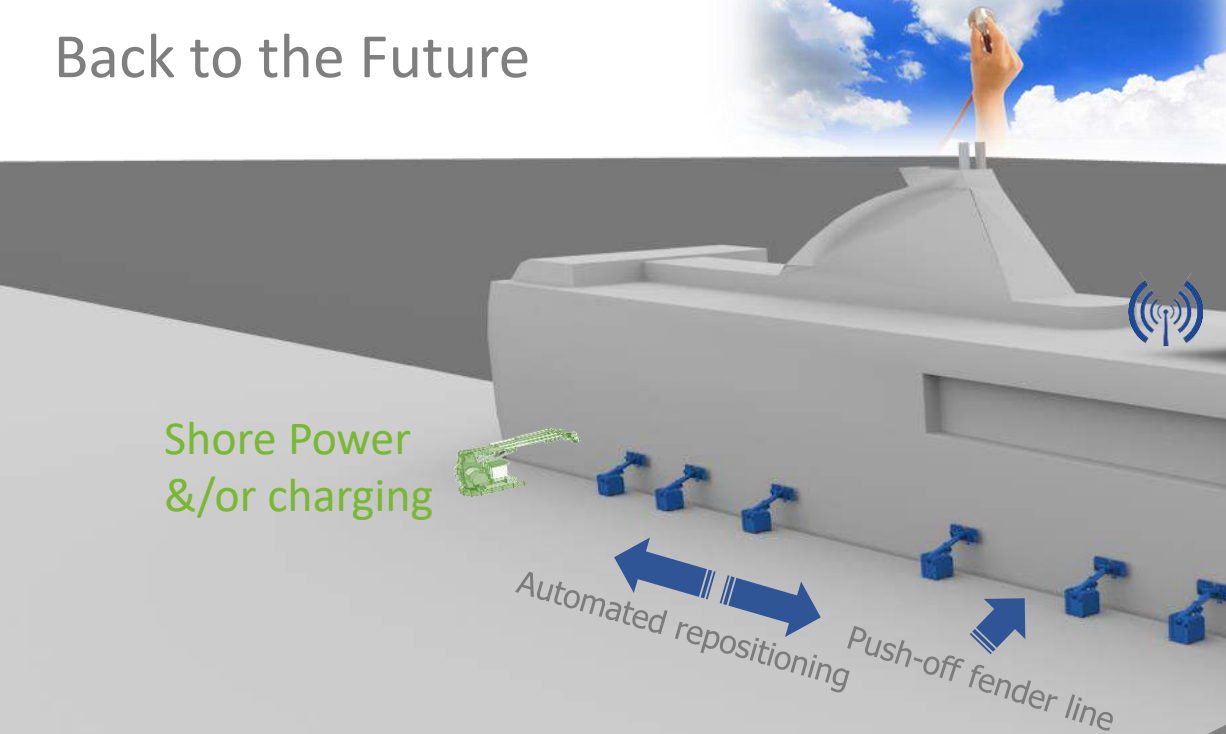
Shorter quay

Reduced emissions

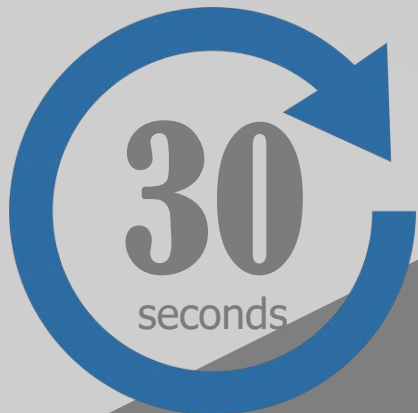


**No personnel
injuries**

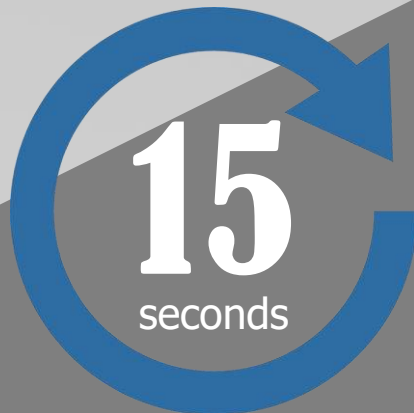
Back to the Future



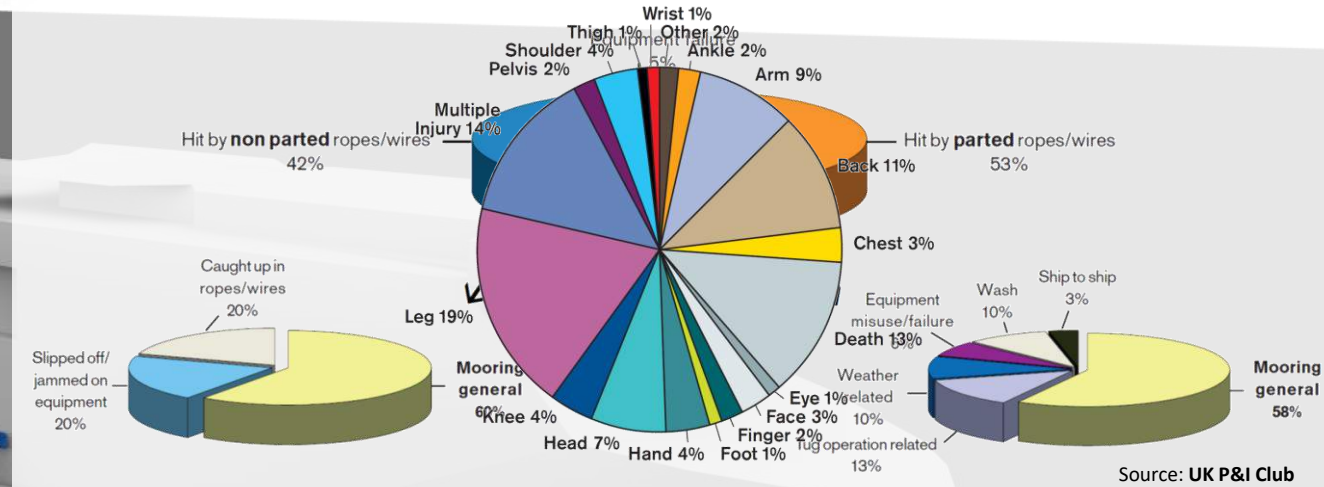
Automated Mooring



Automated Detach



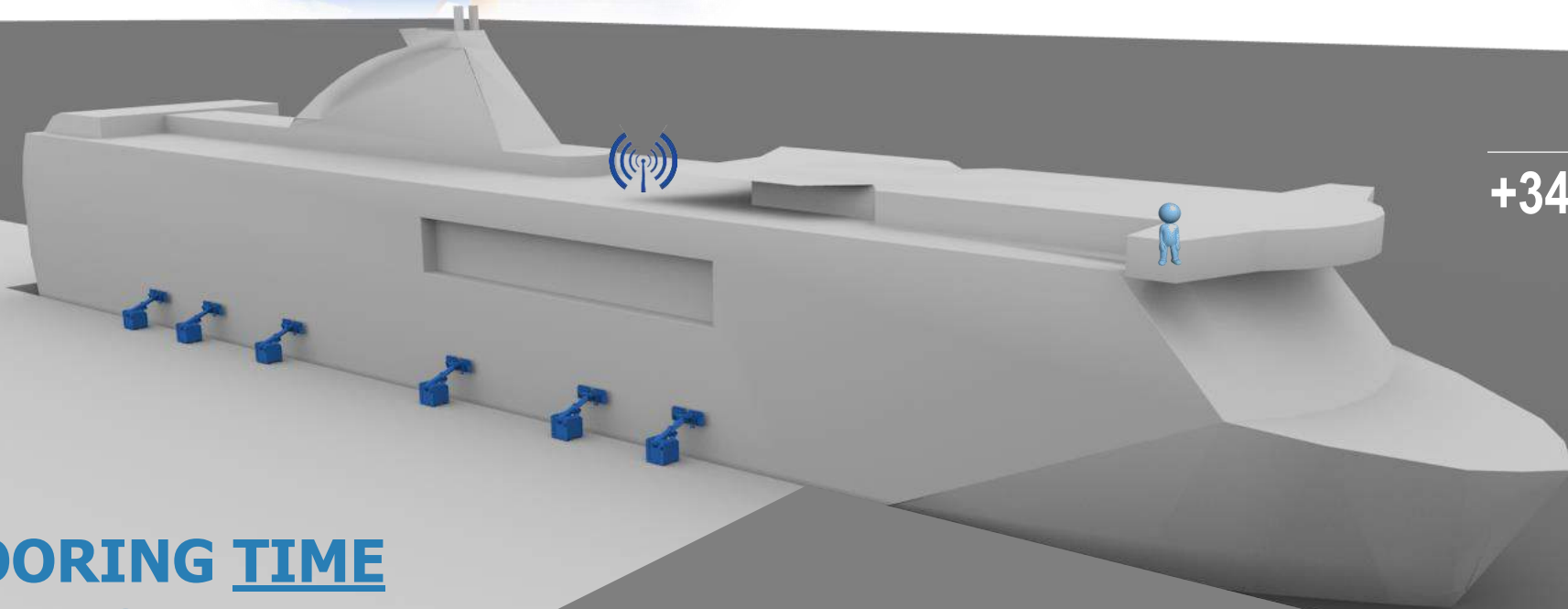
Type of injuries from 1987 to 2013 (claims over \$100,000)



Max. **1 min.** **Fuel & Emission**

- ✓ Fast docking & turnaround
- ✓ Reduced emissions
- ✓ Reduced fuel consumption
- ✓ Reducing fender wear
- ✓ Reducing operational docking time & fuel consumption
- ✓ Time schedule better kept, delays recovered, more trips
- ✓ No shore crew needed
- ✓ No personnel injury danger

Back to the Future



+345,000 moorings

+290 units

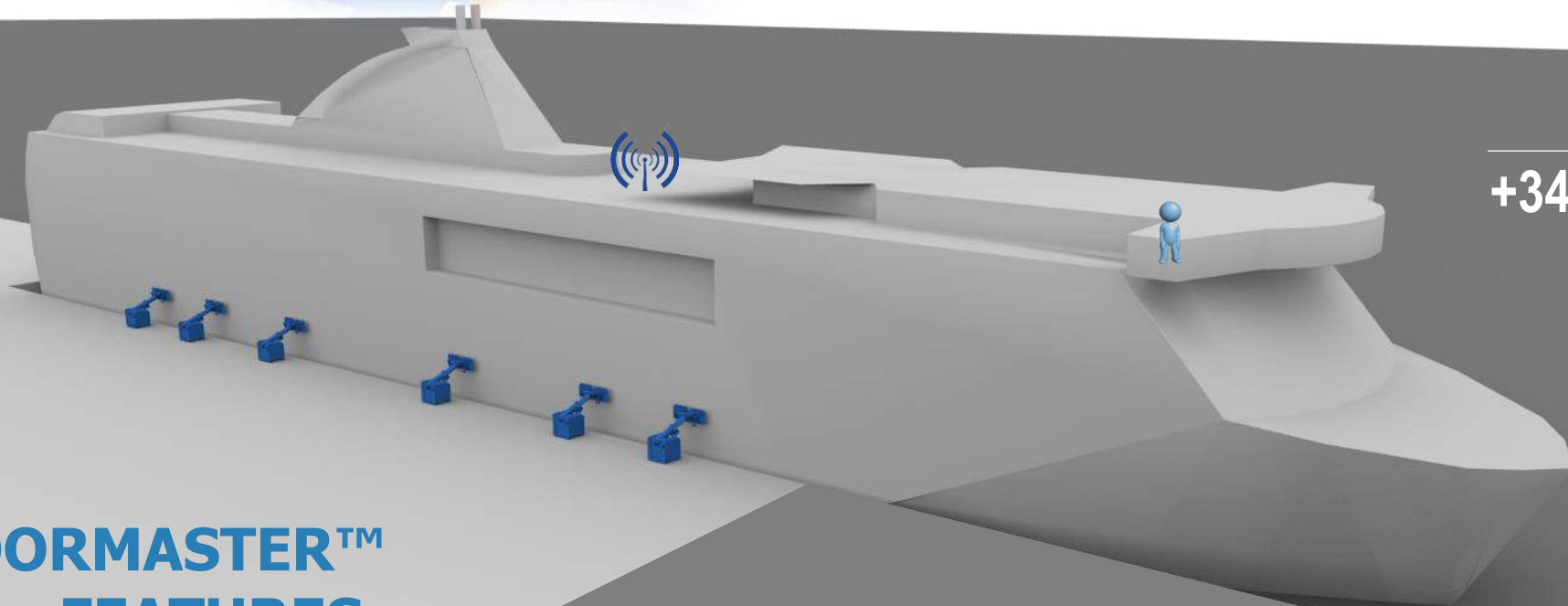
68 sites

as per Q1-18

SAVED MOORING TIME TO BE USED FOR:

- Offloading passengers & vehicles earlier
- Sailing off earlier to keep schedule, slower cruise speed, more calls in the schedule
- Shut down engines early to save fuel & emissions
- Faster connection to shore power

Back to the Future



+345,000 moorings

+290 units

68 sites

as per Q1-18

UNIQUE MOORMASTER™ FEATURES:

- Improve personnel Safety
- Reduce CAPEX when considering quay extensions
- Reduce maintenance cost for fenders, winches & mooring lines

MoorMaster™ automated mooring

Type of ferries we already moor



LOA 60m - Beam 13m



LOA 79m



LOA 79m



LOA 81m - Beam 17m



LOA 90m - Beam



LOA 90m - Beam 19m



LOA 91m - Beam 17m



LOA 100m - Beam 18m



LOA 100m - Beam 18m



LOA 106m - Beam 17m



LOA 131m - Beam 23m



LOA 135m - Beam 28m



LOA 181m - Beam 23m



LOA 181m - Beam 27m



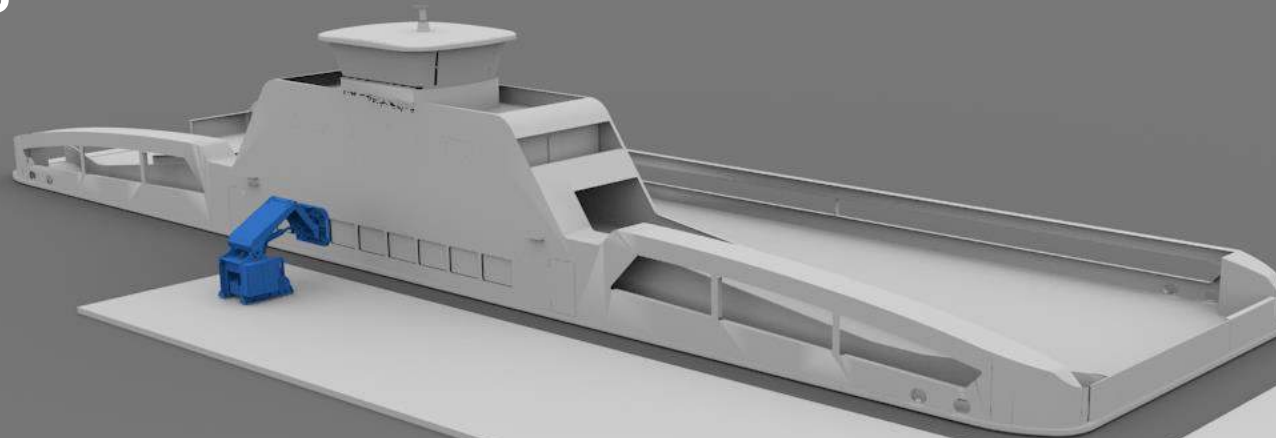
LOA 186m - Beam 28m



LOA 212m - Beam 31m

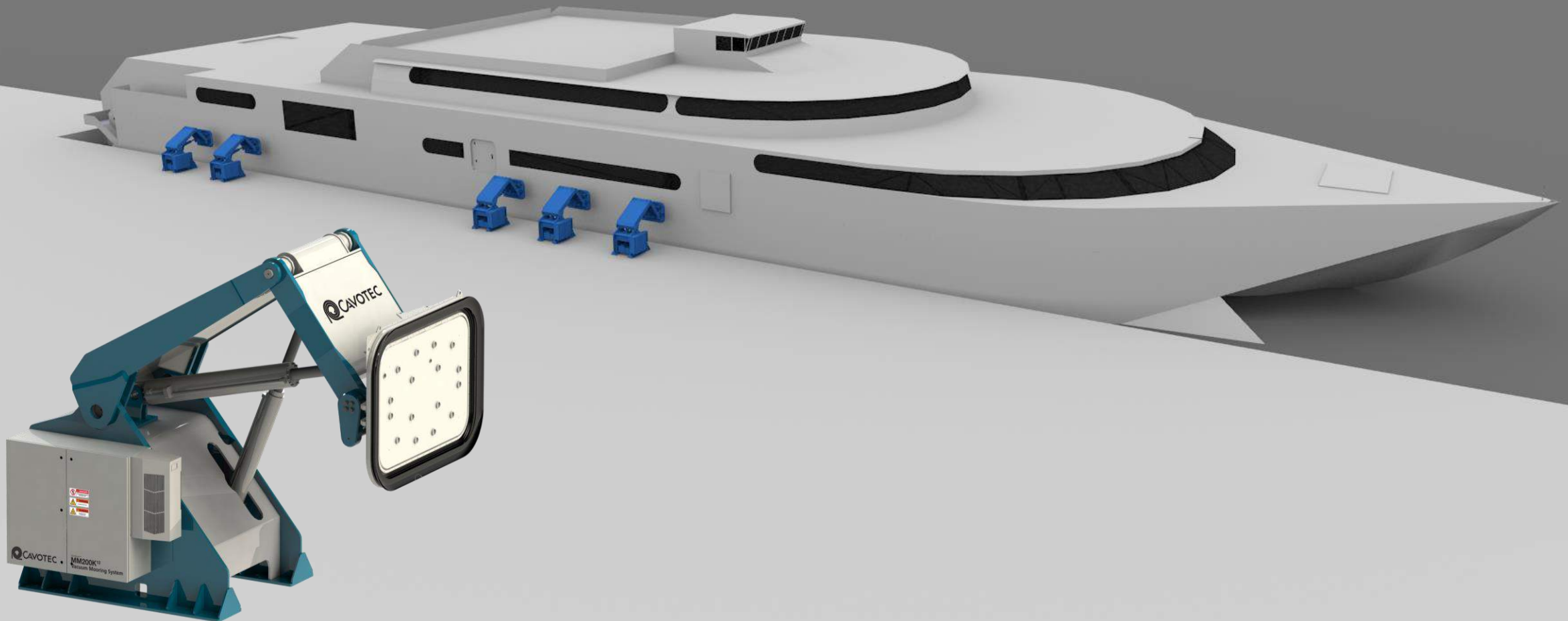
Automated mooring example

small ferries



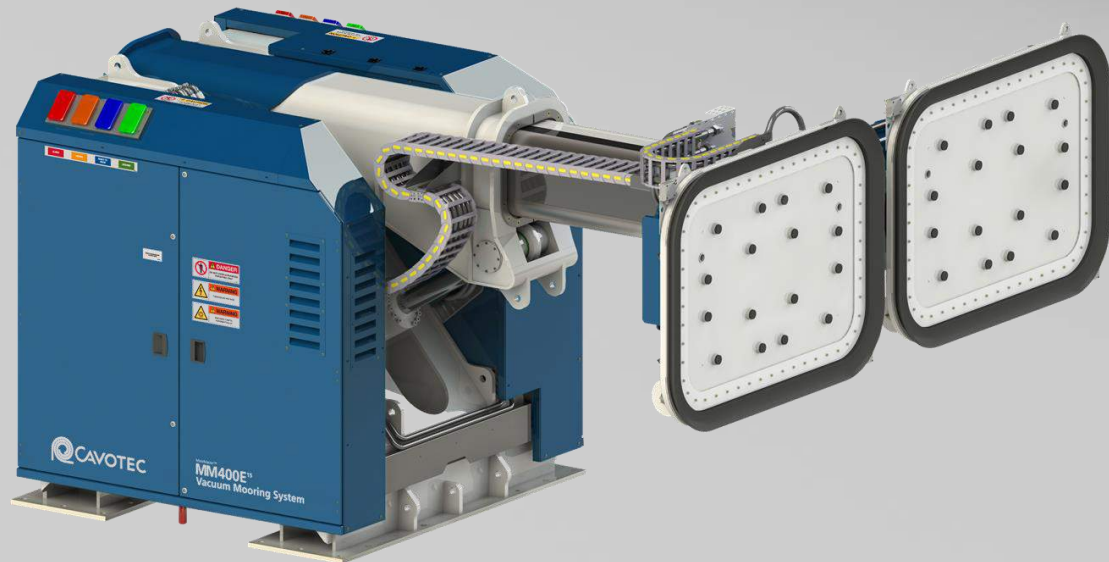
Automated mooring example

Fast ferries



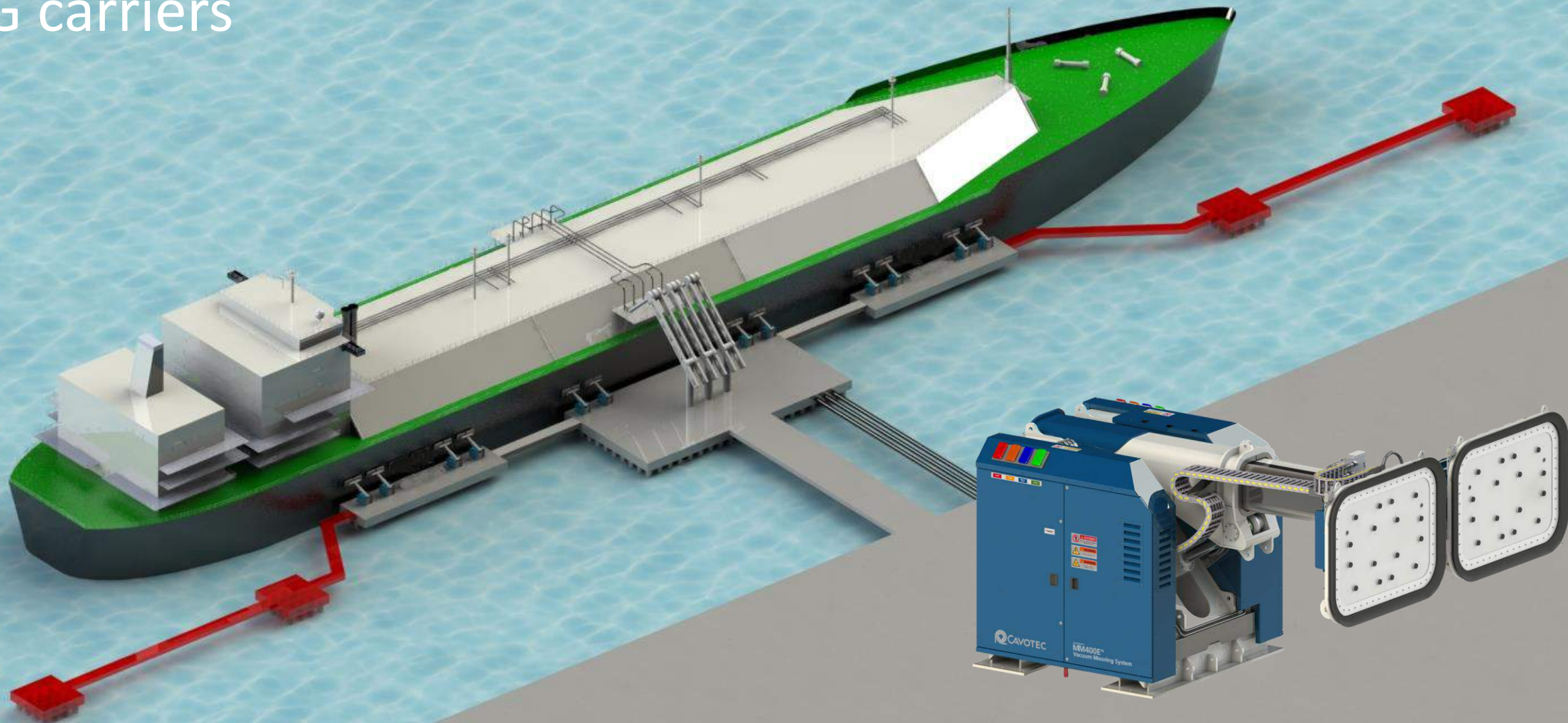
Automated mooring example

Container ships



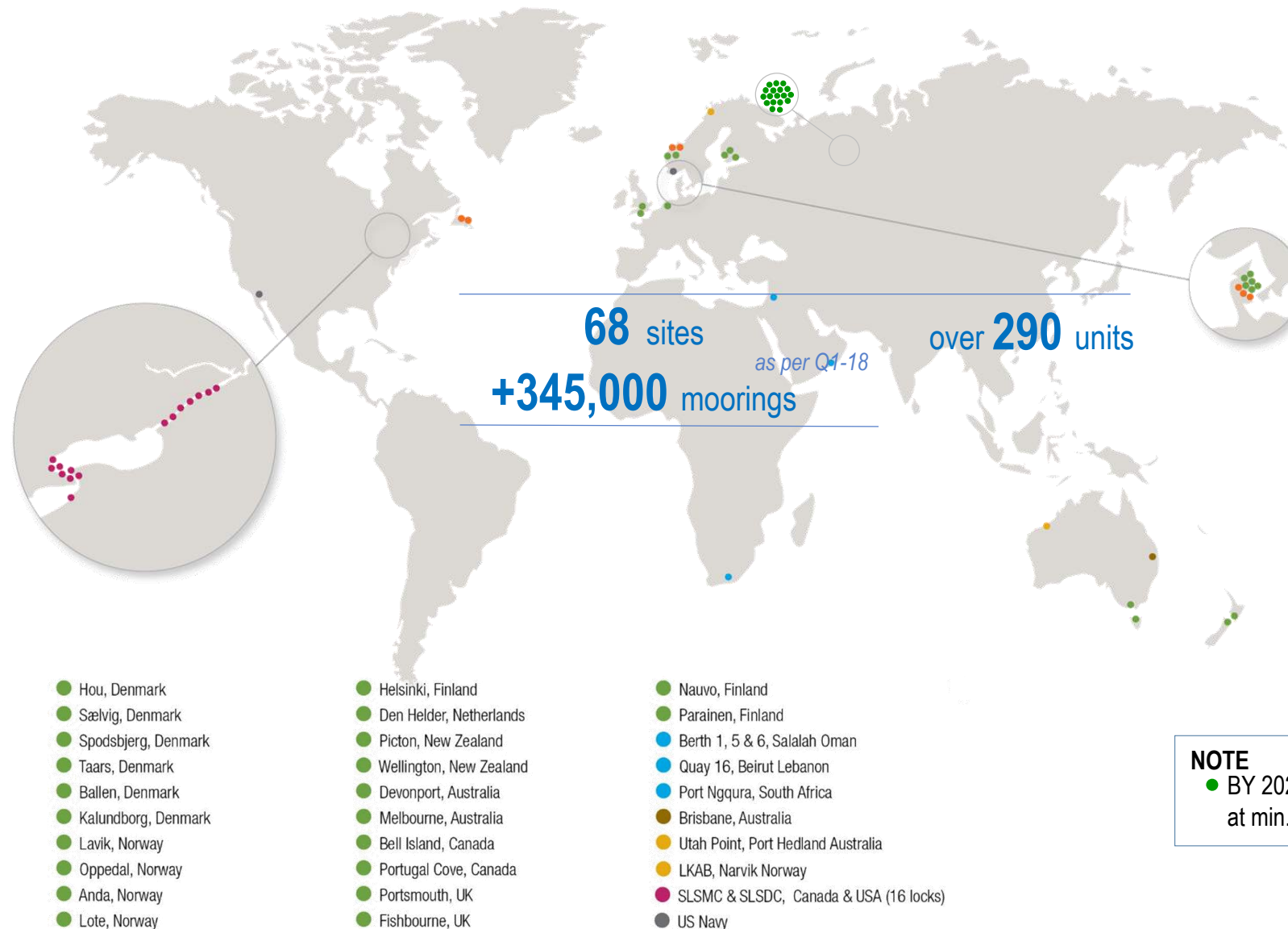
Automated mooring example

LNG carriers



Automated vacuum mooring

Our references



Ready for a change ?!

Thank you for your attention



cavotec.com

